

		Core	Essentials
M365 Tenant Administration	Add/remove users, guests, & groups	●	●
	License management and reporting	●	●
	Entra ID Connect configuration, monitoring, and remediation	●	●
	Password and MFA resets	●	●
	M365 backup administration and restores for Exchange, SharePoint, OneDrive, and Teams	●	●
	Tenant-wide policies and settings for Search & Intelligence and Org Settings		●
Collaboration Administration	Team and SharePoint site creation and deletion	●	●
	Team and SharePoint policy administration	●	●
	Team and channel settings and permissions management		●
	SharePoint site and site collection settings and permissions management		●
	External collaboration administration including security, B2B Direct Connect, & shared channels		●
Unified Endpoint Management	Microsoft Patch Administration	●	●
	Third-party patching (1,400+ applications supported)	●	●
	Microsoft patch compliance reporting	●	●
	Device compliance reporting	●	●
	Security and compliance baseline policy administration	●	●
	Application packaging and publishing		●
Security & Compliance Management	Configuration policy creation and administration		●
	Endpoint Protection - policy\setting administration next-gen AV endpoint detection & response attack surface reduction automated investigation & response	●	●
	Identity Security policy creation and administration conditional access guest access password protection	●	●
	User risk detection alerting and administration	●	●
	Microsoft Defender for Office 365 policy and quarantine administration	●	●
	Data Loss Prevention (DLP) policy creation and administration	●	●
	Data classification label creation and publishing	●	●
	Archive mailbox enablement and message records management (MRM) policy management	●	●
	Stale account reporting	●	●
	User account risk reporting for privileged status, MFA registration, and account status	●	●
	Mailbox usage reporting	●	●
	Alerting for privileged accounts due to overuse, weak authentication, or account changes	●	●
	Alerting for users with weak passwords, brute force attempts, suspicious sign-ins, new forwarding rule	●	●
	Retention policy and label management for data retention and compliance		●
	Sensitive data exposure and risk reporting		●
	Insider risk and communication compliance policy administration		●
	Privileged Identity Management (PIM) administration		●
	Defender for Cloud Apps policy administration and app blocking\sanctioning		●
	Microsoft Defender Incidents and Alerts administration		●
	Microsoft Defender exposure recommendations administration		●
Optimization	Quarterly licensing review	●	●
	Quarterly review of productivity analytics with improvement planning	●	●
	Quarterly review of adoption and secure scores with improvement planning	●	●
	Technology enablement/training - Brainstorm and associated management		●
	Quarterly strategic session with M365 Solution Architect		●

– Requires applicable licensing

– 36-month term

– Requests over four hours excluded

– **No onboarding fee.** Services to migrate to Microsoft 365 available separately.

Core Clip Levels

Users	Cost Per User
1 - 99	\$49/month
100 - 149	\$44/month
150 - 199	\$39/month
200 - 299	\$34/month
300+	Custom
\$2,000/month minimum	

Essentials Clip Levels

Users	Cost Per User
1 - 99	\$79/month
100 - 149	\$74/month
150 - 199	\$69/month
200 - 249	\$64/month
250+	Custom
\$3,000/month minimum	